

Forecasting Financial Stocks using Data Mining

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ABSTRACT

This study presents a Business Intelligence (BI) approach to forecast daily changes in seven financial stocks' prices. The purpose of our paper is to compare the performance of Ordinary Least Squares model and Neural Network model to see which model does a better job to predict the changes in the stock prices and identify critical predictors to forecast stock prices to increase forecasting accuracy for the professionals in the market.

The BI approach uses a financial data mining technique to assess the feasibility of financial forecasting compared to regression model using ordinary least squares estimation method. We used eight indicators such as macroeconomic indicators, microeconomic indicators, market indicators, market sentiment, institutional investor, politics indicators, business cycles, and calendar anomaly to predict changes in financial stock prices.

Keywords: Business Intelligence, Financial Forecasting, Investment Strategies, Data Mining, Forecasting Techniques, and Neural Networks

I. Introduction

Burstein and Holsapple (2008) state that business intelligence (BI) is a data-driven Decision Support System that combines data gathering, data storage, and knowledge management with analysis to provide input to the business decision process. According to Han and Kamber (2006), data mining is extracting knowledge from large amounts of data.

Fama (1970) defined efficient markets hypothesis where the idea is a market in which prices provide accurate signals for resource allocation: that is, a market in which firms can make production-investment decisions, and investors can choose among the securities that represent ownership of firms' activities under the assumption that security prices at any time "fully reflect" all available information. We know that it is not easy to predict the stock prices but doable to the extent that we want to reduce the forecasting error by selecting better model. The purpose of our paper is to compare the performance of Ordinary Least Squares model and Neural Network model to see which model does better job to predict the changes in the stock prices.

OLS model has many advantages such as easy to use, to validate, and to generate best combination by using stepwise regression. However, OLS is a linear model that has relatively high forecasting error to forecasting a non linear environment in the stock markets. OLS model also can only trace one dependent variable at a time. On the other hand, neural network model has a high precision, improving prediction in nonlinear setting, and addressing problems with a great deal of complexity. So, we expect to see neural network does a better job compared to OLS model.

Prior research and common wisdom have suggested several factors that might be used in OLS or a Neural Network model to predict stock prices. Grudnitski and Osburn (1993) used

general economic conditions and traders' expectations about what will happen in the market for these futures. Kahn (2006) stated that the sentiment indicator is the summation of all market expectation that is driven by emotions such as volatility index, put/call ratio, short interest, commercial activity, surveys, magazine over indicator, and many more. Tokic (2005) showed that political events like the war on terror, fiscal policy to lower taxes, and monetary policy to lower short-term interest resulted in the increase of the budget deficit. Nofsinger and Sias (1999) showed that there is a strong positive relation between annual changes in institutional ownership and returns over the herding interval across capitalizations.

In addition to determining which factors best predict changes in stock prices, we will also be comparing the two analytic strategies of OLS and Artificial Neural Networks. Hammad, Ali, and Hall (2009) showed that Artificial Neural Network (ANN) technique provides fast convergence, high precision and strong forecasting ability of real stock price. Traditional methods for stock price forecasting are based on statistical methods, intuition, or on experts' judgment. Traditional methods performance depends on the stability of the prices; as more political, economical, and psychological impact-factors get into the picture, the problem becomes non linear, and traditional methods need a more heuristic or nonlinear methods like ANN, Fuzzy logic, or Genetic Algorithms.

Along the same lines as Hammad et al., (2009), West, Brockett, and Golden (1997) concluded that the neural network offers superior predictive capabilities over traditional statistical methods in predicting consumer choice in nonlinear and linear settings. Neural networks can capture nonlinear relationships associated with the use of non compensatory decision rules. The study revealed that neural networks have great potential for improving model predictions in nonlinear decision contexts without sacrificing performance in linear decision contexts.

However, Neural Networks are not a panacea. For example, Yoon and Swales (1991) concluded that despite neural network's capability of addressing problems with a great deal of complexity, as the increase in the number of hidden units in Neural Network resulted in higher performance up to a certain point; additional hidden units beyond the point impaired the model's performance.

II. Tools and Techniques of Stock Forecasting

Moshiri and Cameron (2000) compared the most commonly used type of Artificial Neural Network (the Back-Propagation Networks (BPN) model) with six traditional econometrics models (three structural models and three time series models) in forecasting inflation. BPN models are static or feedforward-only (input vectors are fed through to output vectors, with no feedback to input vectors again); they are hetero-associative (the output vector may contain variables different from the input vector) and their learning is supervised (an input vector and a target output vector both are defined and the networks tend to learn the relationship between them through a specified learning rule). The three structural models include (1) the reduced-form inflation equation that follows from a fairly standard aggregate demand-aggregate supply model with adaptive expectations, (2) the inflation equation from Ray Fair's econometric

forecasting model, and (3) a monetary model for forecasting inflation. The three time series models are (1) an ARIMA (Autoregressive integrated moving average) model is the single-variable model derived using Box-Jenkins (1978) methodology, (2) a Vector Autoregression or VAR model consider the joint behavior of several variables, and (3) a Bayesian Vector Autoregression or BVAR model is the combination of VAR model with prior information on the coefficients of the model and estimated using a mixed-estimation method (Theil, 1971). In one-period-ahead dynamic forecasting, the information contained in the econometric models is contained in the BPN and the BPN contains further information; the BPN models are superior for all four comparisons. Over a three-period forecast horizon the BPN models are superior in two comparisons (VAR and Structural) and inferior in two (ARIMA and BVAR). Over a twelve-period forecast horizon, the BPN models are superior in two comparisons (VAR and Structural) and equally good or bad in two (ARIMA and BVAR). Moshiri (2001) generalized that the BPN model has been able to outperform econometric models over longer forecast horizons.

There are many examples of the successful applications of data mining. DuMouchel (1999) used Bayesian data mining to work with large frequency tables, millions of cells, for FDA Spontaneous application. Giudici (2001) used Bayesian data mining for benchmarking and credit scoring in a highly dimensional complex datasets. Jeong, et.al. (2008) integrated data mining to a process design using the robust Bayesian approach.

III. Hypothesis

Fama (1970) defined efficient markets hypothesis where the ideal is a market in which prices provide accurate signals for resource allocation that is, a market in which firms can make production-investment decisions, and investors can choose among the securities that represent ownership of firms' activities under the assumption that security prices at any time "fully reflect" all available information. We know that it is not easy to predict the stock prices but doable to the extent that we want to reduce the forecasting error by selecting a better model. Because Neural Network can address problems with a great deal of complexity and improve its prediction in nonlinear setting, we expect to see that Neural Network does better job than OLS model.

H_0 : OLS model better predicts stock prices than NN model

H_1 : NN model better predicts stock prices than OLS model

IV. Methodology

In order to forecast the changes in financial stock prices, we used the daily changes in stock prices of seven financial stocks from September 1, 1998 to April 30, 2008. We used financial stocks because it is relatively volatile and more sensitive to economic news. Our participants and independent variables are the leading companies in financial industry found in table 2 and 3.

Predictors

We used eight indicators such as macroeconomic leading indicators (global market indices), microeconomic indicators (competitors), politics indicators (presidential election date and party), market indicators (USA index), institutional investor (BEN), and calendar anomaly as our independent variables to predict changes in daily financial stock prices. We also take into account the business cycle factors such as dot-com bubble in our forecasting horizon with dummy variables. We gathered our data through National Bureau of Economic Research (NBER), Yahoo Finance, Federal Reserve Bank, Market Vane (MV), NYSE, and FXStreet.

The macroeconomic indicators include the 18 major global stock indices. The microeconomic indicators include the competitors and companies from different industries. There are 213 of them. The daily market indicators include changes in price and volume of S&P500, Dow Jones Industrial, Dow Jones Utility, and Dow Jones Transportation. The sentiment indicators include the Volatility Index (VIX) and CBOE OEX Implied Volatility (VXO).

The politics indicators include the election and party. We denote non-election date and Democratic Party with 0. The calendar anomalies include daily, weekly, monthly, and pre holiday calendar. The daily calendar includes Monday, Tuesday, Wednesday, Thursday, and Friday. The weekly calendar includes week one to week 5. The monthly calendar includes January to December. We denote Tuesday, week 2, and September with dummy variable zero in the OLS model. On the other hand, we included them in the NN model.

The business cycle includes the recession from technological crash and current bear market with dummy variable one.

OLS Model

We used SPSS to perform stepwise regression to create a unique regression model for each company.

NN Model

We have been going through many trials and errors before we get the desirable results. First, we used BrainMaker software to create the NN model for 4 companies (C, GS, JPM, and MS), but it has the major drawback that we cannot include more than 20 variables into our model. So, we search other software that can assist us to include more variables. Also, we do not know what the best network architecture is for each dependent variable.

We found the Alyuda NeuroIntelligence that helped us to handle many more data and find the best network architecture. So, with this benefit, we increase more independent variables from 100 to 267 variables and dependent variables from 4 to 7 variables (T. Rowe Price Group, Plum Creek Timber, HCP, Host Hotels & Resorts, Public Storage, Boston Properties, and Simon Property Group). The major differences are we included all sub-industries in the market to increase our performance accuracy and took out the market vane indicators on commodity market because its lack of the correlation with our dependent variables.

We ran the neural network with Alyuda NeuroIntelligence to create a NN model. We did data manipulation by using the changes or the first derivative of our independent variables except for the dummy variables. Also, we normalized the data because we have negative to positive numbers.

We followed seven-step neural network design process to build up the network. We used the Alyuda NeuroIntelligence to perform data analysis, data preprocessing, network design, training, testing, and query.

We used hyperbolic tangent method to design the network. We used Batch Back Propagation model with stopping training condition of MSE of 1% to find the best network during the network training. Hyperbolic tangent is a sigmoid curve and is calculated using the following formula: $F(x) = (e^x - e^{-x}) / (e^x + e^{-x})$. “Back propagation algorithm is the most popular algorithm for training of multi-layer perceptrons and is often used by researchers and practitioners. The main drawbacks of back propagation are: slow convergence, need to tune up the learning rate and momentum parameters, and high probability of getting caught in local minima.” (Alyuda NeuroIntelligence Manual, 2010)

Also, we used overtraining control such as retain and restore best network and add 10% jitter to inputs, weights randomization method such as Gaussian distribution of network inputs, and retrains network 2 times with the lowest training error to train the network. By retaining and restoring best network, we can prevent over-training such as memorizing data instead of generalizing and encoding data relationships and thus reduce the network error. As a result, the validation errors rise while training errors may still reduce in the training graph. By adding jitter, we not only can prevent over-training but also allow the network to escape local minima during training (major drawback from the batch-back propagation) by adding 10% random noise to each input variable during training. By randomizing the weights, we avoid sigmoid saturation problems that cause slow training. We used Gaussian distribution because it is characterized by a continuous, symmetrical, bell-shaped curve.

Data - Model Building Data Set and Performance Testing Data Set for OLS

We used 2431 data do build the OLS model by running stepwise regression. By doing that, we reduced our independent variables range between 31 and 61 variables. We tested the model by using a randomly selected 152 data to test the forecasting accuracy of the OLS with NN methods.

Data – Training Data Set, Validation Data Set, and Testing Data Set

Unlike the OLS model, NN model used all independent variables. There are three sets of data used in the neural network model such as training set, validation set, and testing set. The training set is used to train the neural network and adjust network weights. The validation set is used to tune network parameters other than weights, to calculate generalization loss and retain the best network. The testing set is used to test how well the neural network performs on new data after the network is trained. We used training and validation data to train the network and

come up with a model. Finally, we used testing data to test the forecasting errors between the actual and predicted values. Out of 2431 data, we have 152 testing data. The remaining is equally distributed among the training and validation data.

Analysis

We measured our success by testing the accuracy the NN with OLS model in term of the significant % error of the mean and standard error. After we were getting the results, our mean for NN is low (2.47% to 19.68%) but our standard deviation is too high (218.73% to 584.26%). The same happened to the OLS model with mean of 7.29% to 167.43% and standard deviation of 160.33% to 962.01%. Then, we realized that our % error has both positive and negative numbers because we are using the first derivative for all our variables except dummy variables. So, we took the absolute value of the error percentage of all variables. Even after we took the absolute value of the error percentage, our mean (127% to 206%) and standard deviation (174% to 532.8%) for NN model are still so high. For the OLS model, we got mean of 104%-381% and standard deviation of 127% to 849%.

So, we want to normalize the data to create better network training by adding 0.1 to the absolute value of the minimum value in each variable to avoid minus sign from the rounding down. After we normalized the data, we have both lower mean (2.13% to 3.27%) and standard deviation (1.78% to 3.39%) for NN model. We have similar result for the OLS model with the mean ranges from 4%-32% and standard deviation ranges from 2.46%-8%. Finally, we conducted a paired-t test to measure the performance between two models by using the % NN error and [% OLS error].

V. Results

The Adj R² ranges from 0.523 to 0.766 with DW from 2.039 to 2.209.

| FINANCIAL INDUSTRY | COMPANIES | OLS ADJ R² | DW |
|---------------------------------------|-------------------------------------|----------------------------------|-----------|
| 1 <u>Asset Management</u> | T. ROWE PRICE GROUP INC. [TROW] | 0.766 | 2.085 |
| 2 <u>REIT - Diversified</u> | PLUM CREEK TIMBER CO. INC. [PCL] | 0.758 | 2.128 |
| 3 <u>REIT - Healthcare Facilities</u> | HCP INC. [HCP] | 0.597 | 2.171 |
| 4 <u>REIT - Hotel/Motel</u> | HOST HOTELS & RESORTS INC. [HST] | 0.695 | 2.153 |
| 5 <u>REIT - Industrial</u> | PUBLIC STORAGE [PSA] | 0.818 | 2.085 |
| 6 <u>REIT - Office</u> | BOSTON PROPERTIES INC. [BXP] | 0.811 | 2.039 |
| 7 <u>REIT - Retail</u> | SIMON PROPERTY GROUP INC. [SPG] | 0.523 | 2.209 |

After normalized the data, we reduced our error significantly to < 3.28% for NN and < 33% for OLS model.

NORMALIZED DATA %ERROR

| FINANCIAL INDUSTRY | COMPANIES | NN Mean (Stdev) | OLS [Mean] (Stdev) |
|-------------------------------------|----------------------------------|------------------------|---------------------------|
| <u>Asset Management</u> | T. ROWE PRICE GROUP INC. [TROW] | 3.18% (2.94%) | 32% (8%) |
| <u>REIT - Diversified</u> | PLUM CREEK TIMBER CO. INC. [PCL] | 2.13% (1.78%) | 4% (3%) |
| <u>REIT - Healthcare Facilities</u> | HCP INC. [HCP] | 2.66% (3.25%) | 25% (5%) |
| <u>REIT - Hotel/Motel</u> | HOST HOTELS & RESORTS INC. [HST] | 3.22% (2.84%) | 6% (3%) |
| <u>REIT - Industrial</u> | PUBLIC STORAGE [PSA] | 2.82% (3.39%) | 5% (3%) |
| <u>REIT - Office</u> | BOSTON PROPERTIES INC. [BXP] | 2.54% (2.33%) | 5.43% (2.46%) |
| <u>REIT - Retail</u> | SIMON PROPERTY GROUP INC. [SPG] | 3.27% (3.3%) | 6% (4%) |

The Adj R^2 ranges from 0.523 to 0.766 with DW from 2.039 to 2.209.

Paired Samples Test

| | | Paired Differences | | | | | t | df | Sig. 2-tailed |
|--------|------------------|--------------------|-------------------|-----------------------|---|---------|--------|-----|------------------|
| | | Mean | Std. Deviation | Std. Error Mean | 95% Confidence Interval of the Difference | | | | |
| | | | | | | Lower | Upper | | |
| Pair 1 | TROWnn - TROWols | -0.2929 | 0.08307 | 0.00674 | -0.3063 | -0.2796 | -43.48 | 151 | 0 |
| Pair 2 | PCLnn - PCLols | -0.0181 | 0.03225 | 0.00262 | -0.0233 | -0.013 | -6.933 | 151 | 0 |
| Pair 3 | HCPnn - HCPols | -0.2236 | 0.04953 | 0.00402 | -0.2315 | -0.2157 | -55.66 | 151 | 0 |
| Pair 4 | HSTnn - HSTols | -0.0295 | 0.03996 | 0.00324 | -0.0359 | -0.0231 | -9.111 | 151 | 0 |
| Pair 5 | PSAnn - PSAols | -0.0173 | 0.02853 | 0.00231 | -0.0219 | -0.0127 | -7.47 | 151 | 0 |
| Pair 6 | BXPnn - BXPols | -0.029 | 0.034 | 0.003 | -0.034 | -0.024 | -10.59 | 151 | 0 |
| Pair 7 | SPGnn - SPGols | -0.0273 | 0.04385 | 0.00356 | -0.0344 | -0.0203 | -7.685 | 151 | 0 |

Based on the result from paired t-test, we reject the H_0 that OLS better predicts stock prices. The negative sign in the t-statistics shows that NN has lower errors compared to the OLS model.

VI. Discussion

The stock market is made of investors' risk and return characteristics, perception and expectation about stocks, and how they interpret the news. Each investor is reacting to the market at various times, looking at different relevant information, and making different conclusions at different times. With this assumption, Fama hypothesis is not strong.

Investors are made up from noise traders who do not maximize utility but instead trade exogenously, smart-money trader or utility-maximizing risk averse, and contrary opinion trader. Investors can over-react, under-react, or normally react to certain economic news. We also do not know how big and long are the impact of economic news to the stock prices. With these uncertainties, we need a model that can work best with the shocks. Our finding shows that NN and OLS model are not capable to accommodate market shocks.

The OLS model is easy to use and validate. It also works fast. However, it is a linear model with a relatively higher error to forecast non-linear environment in the stock market. Also, it only traces one dependent variable at a time.

The NN model is complex and requires more efforts to train the network over and over again to find the best model. Some critical factors to create the best model such as the network architecture (number of layers and neurons) and design (logistic/ hyperbolic tangent/ linear), training algorithms, and stop training conditions (number of iterations). Although we can choose low MSE, it does not guarantee that is the best model because the network might be over-trained causing it not learning but memorizing. Also, the Alyuda NeuroIntelligence used different set of data each time we run the network. The software can tell us what is the best network architecture but not the training part. We cannot be certain about if the model is the best or not when it comes to train the network. With these uncertainties, it is hard to measure the performance of the neural network. It takes more time to train and learn how to use the neural network.

Our results show that NN does a better job than OLS model. Also, our paper shows a significant contribution to the financial forecasting where we can see how one industry affect the others.

VII. Conclusion and future direction

We have limited data resources to find the institutional investors' holding in particular company and for how long. Also, we missed out other important variables such as war and news. The news we mean here is the words spoken by credible investors and politicians in the market such as Warrant Buffett and senators/president/the Fed. One of our research limitations is we are only comparing two methods while there are many other models that requires our attention. For the future direction, we recommend to include more techniques to find the best model for financial forecasting purpose. Also, there are many other learning algorithms in the NN that we have not explored yet.

To improve the accuracy of forecasting variables, we suggest researchers to conduct find the percentage of noise traders who do not maximize utility but instead trade exogenously, smart-money trader or utility-maximizing risk averse, and contrary opinion trader in the market. Profiling the investors is important to understand how they behave.

We learned that data normalization can make a huge difference to the result.

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VIII. FIGURES

FIGURE 1. TROW- Batch Back Propagation: TESTING

Model Architecture: 267-40-1

No. of Iterations: 751

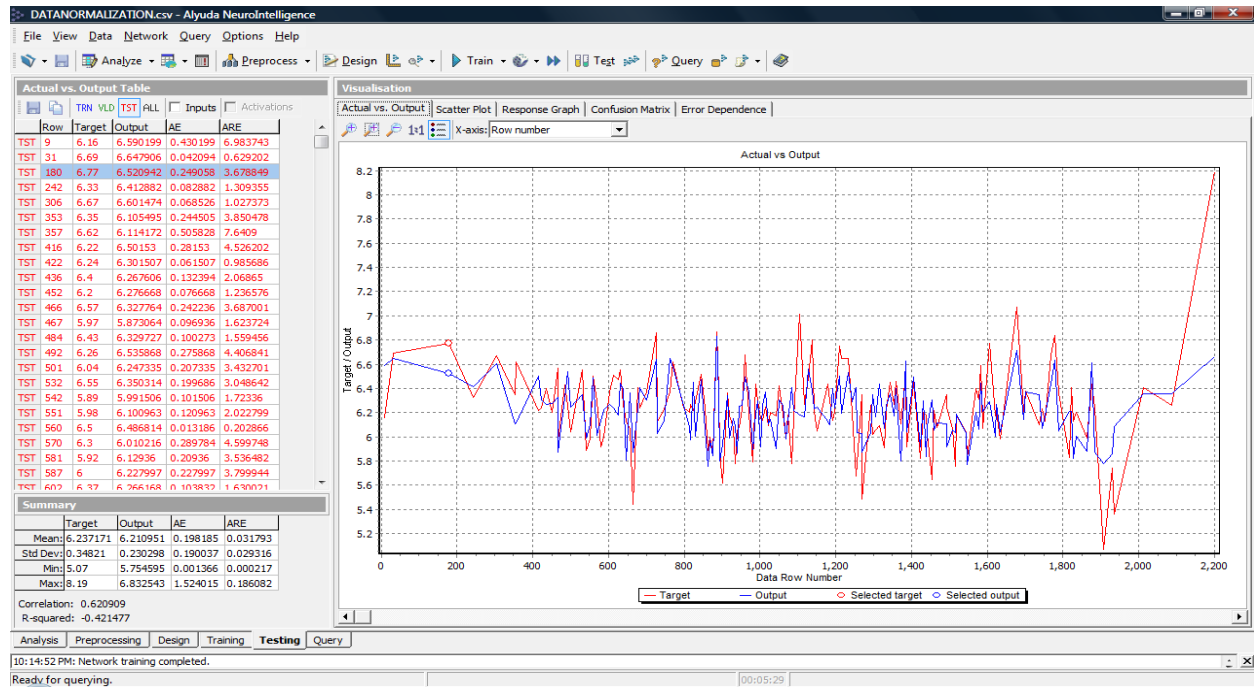


FIGURE 2. PCL- Batch Back Propagation: TESTING

Model Architecture: 267-40-1

No. of Iterations: 1001

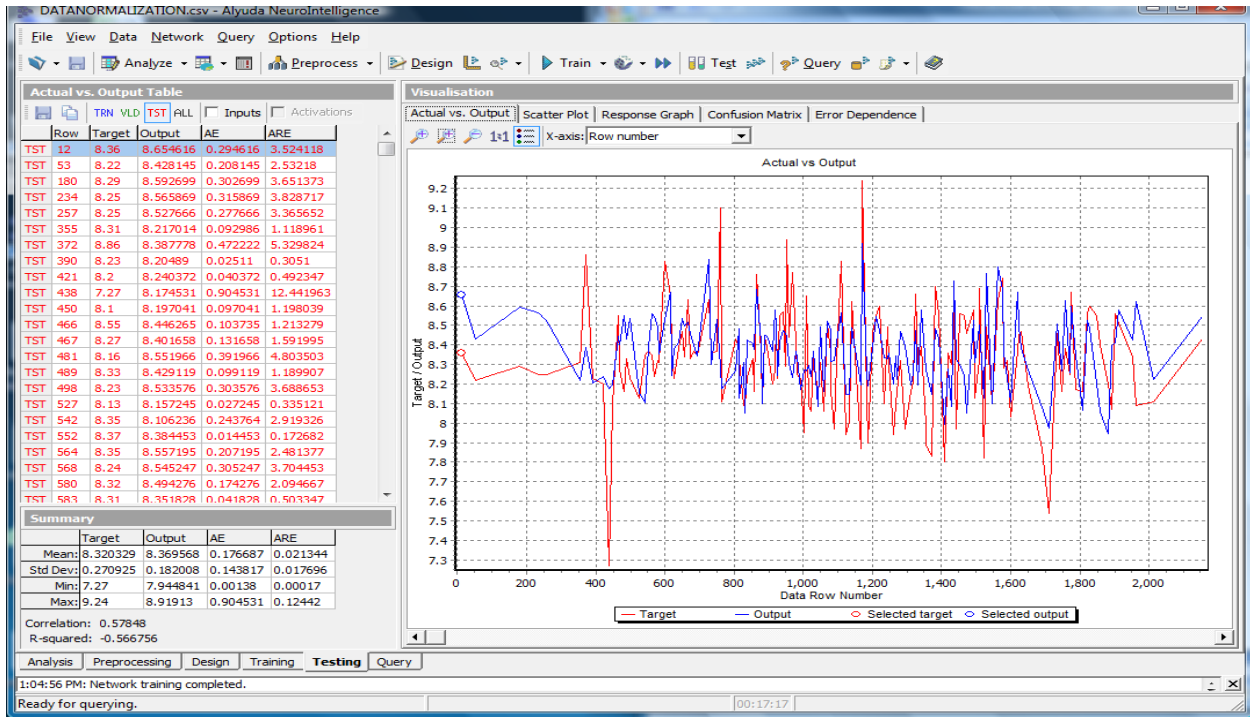


FIGURE 3. HCP- Batch Back Propagation: TESTING

Model Architecture: 267-40-1

No. of Iterations: 1001

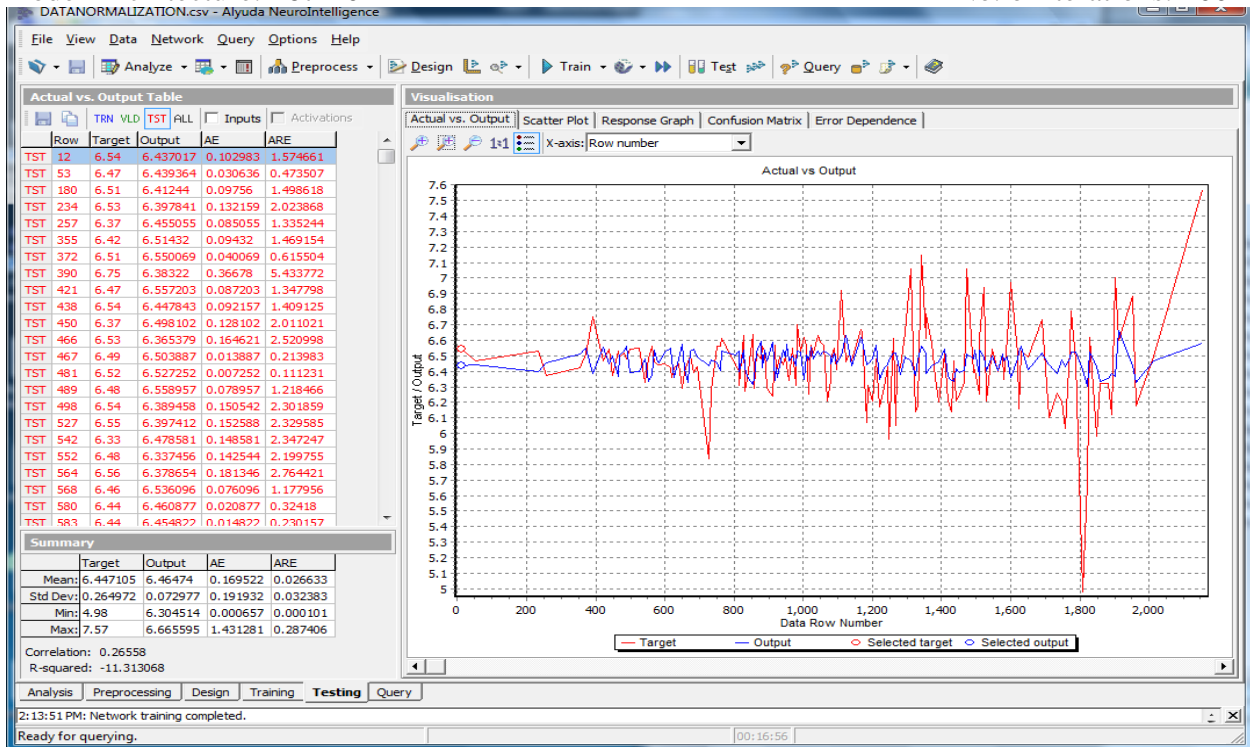


FIGURE 4. HST- Batch Back Propagation: TESTING

Model Architecture: 267-40-1

No. of Iterations: 1001

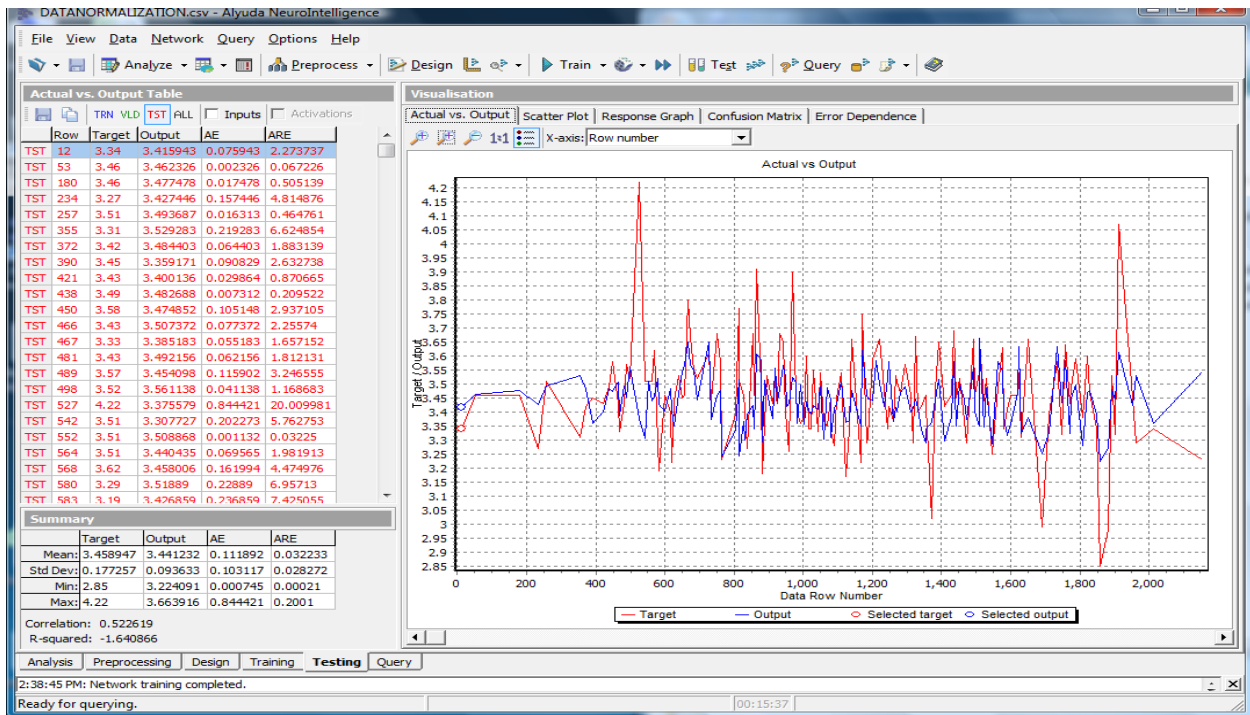


FIGURE 5. PSA- Batch Back Propagation: TESTING

Model Architecture: 267-40-1

No. of Iterations: 1001

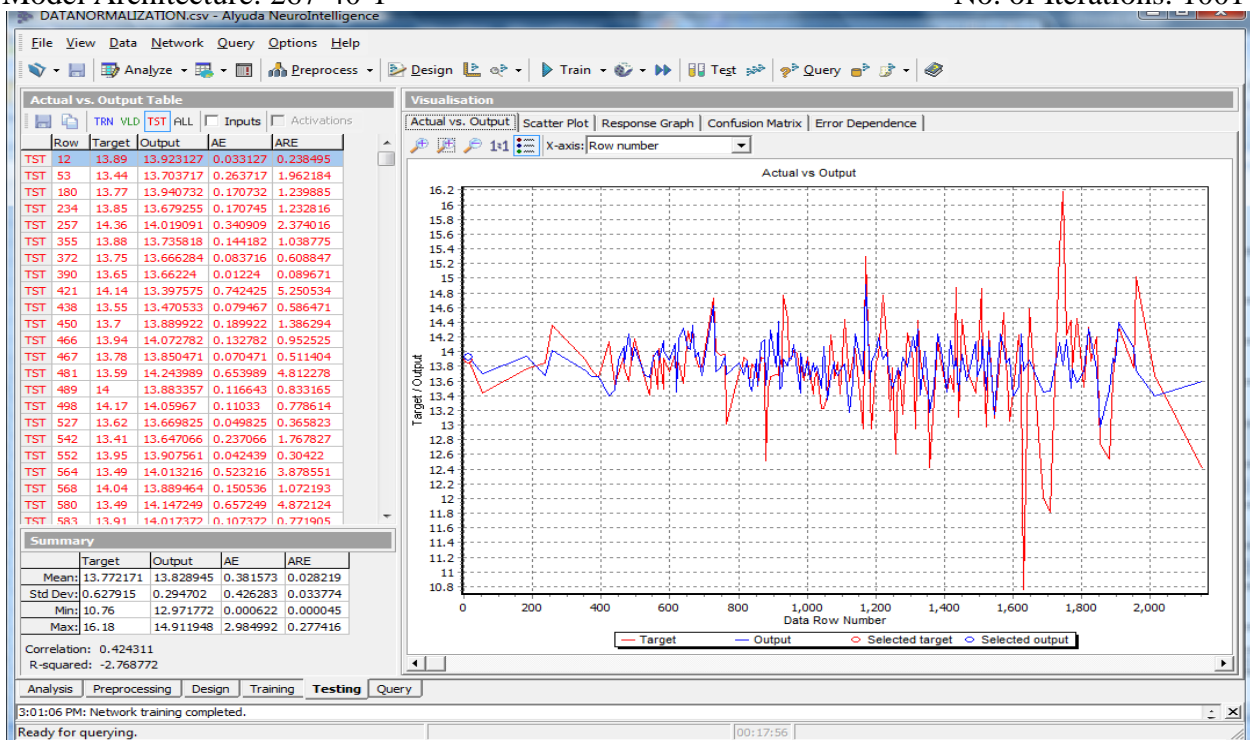


FIGURE 6. BXP- Batch Back Propagation: TESTING

Model Architecture: 267-40-1

No. of Iterations: 1001

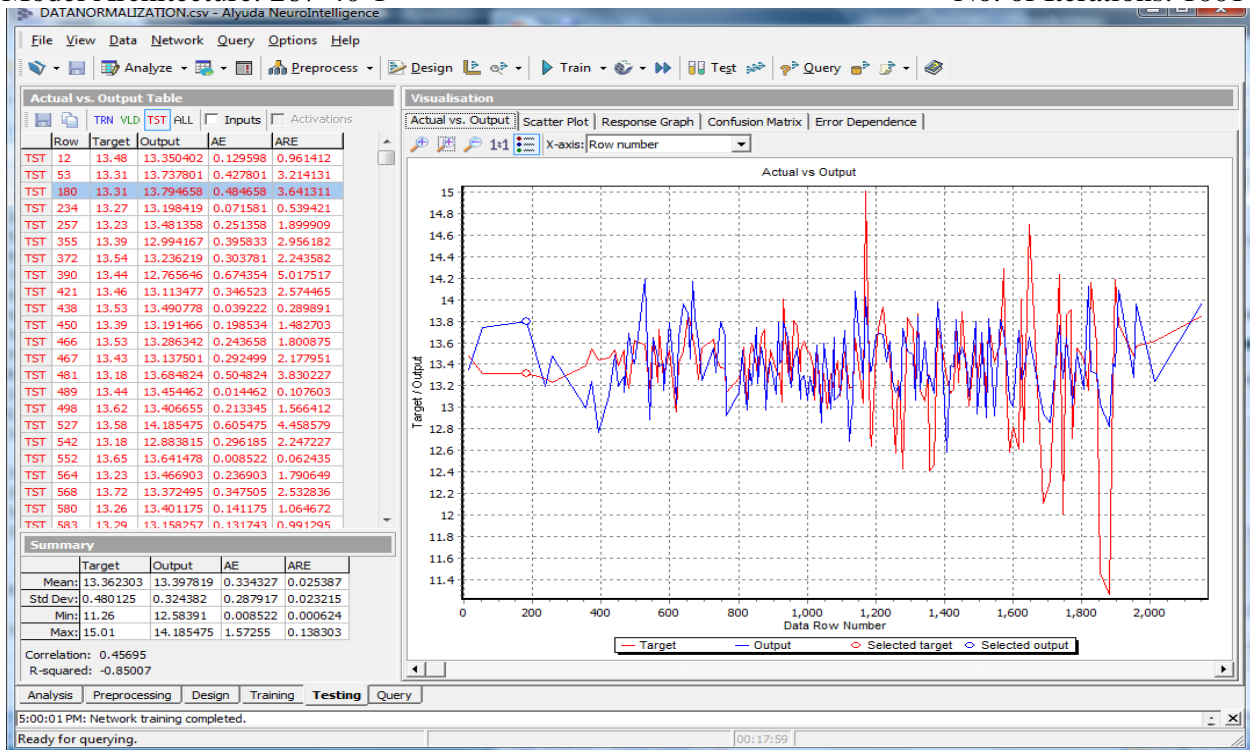
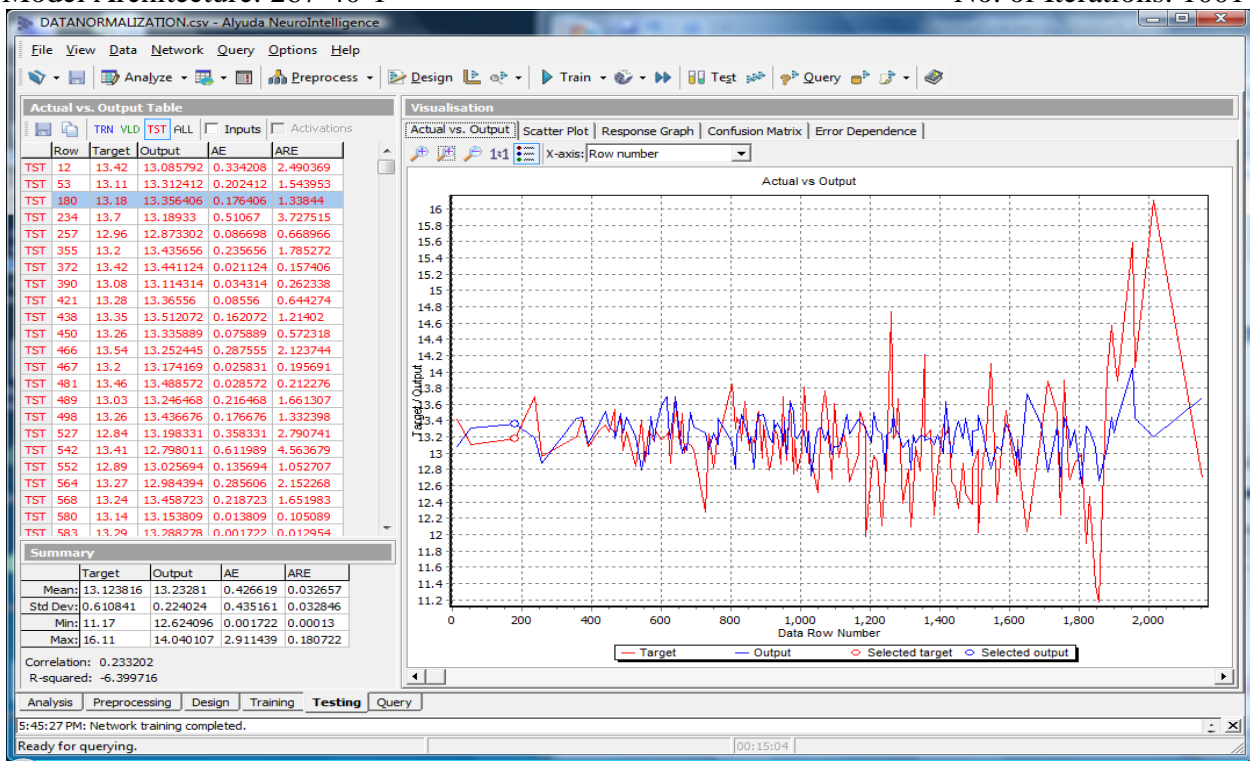


FIGURE 7. SPG- Batch Back Propagation: TESTING

Model Architecture: 267-40-1

No. of Iterations: 1001



IX. TABLES

TABLE 1. Macroeconomic indicators (World Indexes)

Source: YahooFinance

| | |
|-------|-------------------------------|
| AEX | Amsterdam Price |
| CAC | Paris Price |
| DAX | German Index |
| FTSE | FTSE Index Price |
| SMI | Swiss Market Index |
| STI | Straits Times Index Singapore |
| IPC | Mexico Index |
| HSI | Hang Seng Index |
| BSE | Bombay Stock Exchange Sensex |
| BVSP | Bovespa-Brazillian Index |
| ATX | Vienna Stock Exchange |
| MERV | Merval Buenos Aires Index |
| KLSE | FTSE Bursa Malaysia KlcI |
| TSEC | Taiwan Weighted Index |
| KOSPI | Kospi Composite Index |
| N225 | Nikkei 225 |
| JKSE | Jakarta Stock Exchange Index |
| TA | Tel Aviv 100 |

TABLE 2. Microeconomic indicators

Source: YahooFinance

| BASIC MATERIALS | COMPANIES |
|--|--|
| 1 <u>Agricultural Chemicals</u> | POTASH CP SASKATCHEWAN [POT] |
| 2 <u>Aluminum</u> | ALCOA INC [AA] |
| 3 <u>Chemicals - Major Diversified</u> | DOW CHEMICAL [DOW] |
| 4 <u>Copper</u> | FREEPORT MCMORAN [FCX] |
| 5 <u>Gold</u> | BARRICK GOLD [ABX] |
| 6 <u>Independent Oil & Gas</u> | OCCIDENTAL PETROLEUM [OXY] |
| 7 <u>Industrial Metals & Minerals</u> | BHP BILLITON [BHP] |
| 8 <u>Major Integrated Oil & Gas</u> | EXXON MOBIL [XOM] |
| 9 <u>Nonmetallic Mineral Mining</u> | HARRY WINSTON DIAMOND [HWD] |
| 10 <u>Oil & Gas Drilling & Exploration</u> | TRANSOCEAN [RIG] |
| 11 <u>Oil & Gas Equipment & Services</u> | SCHLUMBERGER [SLB] |
| 12 <u>Oil & Gas Pipelines</u> | KINDER MORGAN ENERGY PARTNERS [KMP] |
| 13 <u>Oil & Gas Refining & Marketing</u> | IMPERIAL OIL [IMO] |
| 14 <u>Silver</u> | COEUR D' ALENE MINES COPR [CDE] |
| 15 <u>Specialty Chemicals</u> | LUBRIZOL CORP [LZ] |

| | |
|---|------------------------------------|
| 16 <u>Steel & Iron</u> | RIO TINTO PLC [RTP] |
| 17 <u>Synthetics</u> | PRAXAIR INC [PX] |
| CONGLOMERATES | |
| 18 <u>Conglomerates</u> | GENERAL ELECTRIC [GE] |
| CONSUMER GOODS | |
| 19 <u>Appliances</u> | WHIRLPOOL CORP [WHR] |
| 20 <u>Auto Manufacturers - Major</u> | HONDA MOTOR CO. LTD [HMC] |
| 21 <u>Auto Parts</u> | JOHNSON CONTROLS INC [JCI] |
| 22 <u>Beverages - Brewers</u> | FORMENTO ECONOMICO MEXICANO [FMX] |
| 23 <u>Beverages - Soft Drinks</u> | THE COCA-COLA CO. [KO] |
| 24 <u>Beverages - Wineries & Distillers</u> | DIAGEO PLC [DEO] |
| 25 <u>Business Equipment</u> | XEROX CORP. [XRX] |
| 26 <u>Cigarettes</u> | BRITISH AMERICAN TOBACCO PCL [BTI] |
| 27 <u>Cleaning Products</u> | ECOLAB INC [ECL] |
| 28 <u>Confectioners</u> | CADBURY PLC [CBY] |
| 29 <u>Dairy Products</u> | LIFEWAY FOODS INC [LWAY] |
| 30 <u>Electronic Equipment</u> | SONY CORPORATION [SNE] |
| 31 <u>Farm Products</u> | ARCHER-DANIELS-MIDLAND [ADM] |
| 32 <u>Food - Major Diversified</u> | HJ HEINZ CO. [HNZ] |
| 33 <u>Home Furnishings & Fixtures</u> | FORTUNE BRANDS INC [FO] |
| 34 <u>Housewares & Accessories</u> | NEWELL RUBBERMAID INC [NWL] |
| 35 <u>Meat Products</u> | HORMEL FOODS CORP. [HRL] |
| 36 <u>Office Supplies</u> | ENNIS INC. [EBF] |

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| 37 <u>Packaging & Containers</u> | OWENS-ILLINOIS [OI] |
| 38 <u>Paper & Paper Products</u> | INTERNATIONAL PAPER CO. [IP] |
| 39 <u>Personal Products</u> | PROCTER & GAMBLE CO. [PG] |
| 40 <u>Photographic Equipment & Supplies</u> | EASTMAN KODAK [EK] |
| 41 <u>Processed & Packaged Goods</u> | PEPSICO INC. [PEP] |
| 42 <u>Recreational Goods, Other</u> | FOSSIL INC. [FOSL] |
| 43 <u>Recreational Vehicles</u> | HARLEY-DAVIDSON INC. [HOG] |
| 44 <u>Rubber & Plastics</u> | GOODYEAR TIRE & RUBBER CO. [GT] |
| 45 <u>Sporting Goods</u> | CALLAWAY GOLF CO. [ELY] |
| 46 <u>Textile - Apparel Clothing</u> | VF CORP. [VFC] |
| 47 <u>Textile - Apparel Footwear & Accessories</u> | NIKE INC. [NKE] |
| 48 <u>Tobacco Products, Other</u> | UNIVERSAL CORP. [UVV] |
| 49 <u>Toys & Games</u> | MATTEL INC. [MAT] |
| 50 <u>Trucks & Other Vehicles</u> | PACCAR INC. [PCAR] |
| FINANCIAL | |
| 51 <u>Accident & Health Insurance</u> | AFLAC INC. [AFL] |
| 52 <u>Asset Management</u> | T. ROWE PRICE GROUP INC. [TROW] |
| 53 <u>Closed-End Fund - Debt</u> | ALLIANCE BERNSTEIN INCOME FUND INC. [ACG] |
| 54 <u>Closed-End Fund - Equity</u> | DNP SELECT INCOME FUND INC. [DNP] |
| 55 <u>Closed-End Fund - Foreign</u> | ABERDEEN ASIA-PACIFIC INCOME FUND INC. [FAX] |
| 56 <u>Credit Services</u> | AMERICAN EXPRESS CO. [AXP] |

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| 57 <u>Diversified Investments</u> | MORGAN STANLEY [MS] | 78 <u>Regional - Northeast Banks</u> | STATE STREET CORP. [STT] |
| 58 <u>Foreign Money Center Banks</u> | WESTPAC BANKING CORP [WBK] | 79 <u>Regional - Pacific Banks</u> | BANK OF HAWAII CORP. [BOH] |
| 59 <u>Foreign Regional Banks</u> | BANCOLOMBIA S.A. [CIB] | 80 <u>Regional - Southeast Banks</u> | REGIONS FINANCIAL CORP. [RF] |
| 60 <u>Insurance Brokers</u> | MARSH & MCLENNAN [MMC] | 81 <u>Regional - Southwest Banks</u> | COMMERCE BANCSHARES INC. [CBSH] |
| 61 <u>Investment Brokerage - National</u> | CHARLES SCHWAB CORP. [SCHW] | 82 <u>Savings & Loans</u> | PEOPLE'S UNITED FINANCIAL INC. [PBCT] |
| 62 <u>Investment Brokerage - Regional</u> | JEFFERIES GROUP INC. [JEF] | 83 <u>Surety & Title Insurance</u> | FIRST AMERICAN CORP. [FAF] |
| 63 <u>Life Insurance</u> | AXA [AXA] | HEALTHCARE | |
| 64 <u>Money Center Banks</u> | JPMORGAN CHASE & CO. [JPM] | 84 <u>Biotechnology</u> | AMGEN INC. [AMGN] |
| 65 <u>Mortgage Investment</u> | ANALLY CAPITAL MANAGEMENT [NLY] | 85 <u>Diagnostic Substances</u> | IDEXX LABORATORIES INC. [IDXX] |
| 66 <u>Property & Casualty Insurance</u> | BERKSHIRE HATHAWAY [BRK-A] | 86 <u>Drug Delivery</u> | ELAN CORP. [ELN] |
| 67 <u>Property Management</u> | ICAHN ENTERPRISES, L.P. [IEP] | 87 <u>Drug Manufacturers - Major</u> | JOHNSON & JOHNSON [JNJ] |
| 68 <u>REIT - Diversified</u> | PLUM CREEK TIMBER CO. INC. [PCL] | 88 <u>Drug Manufacturers - Other</u> | TEVA PHARMACEUTICAL INDUSTRIES LTD [TEVA] |
| 69 <u>REIT - Healthcare Facilities</u> | HCP INC. [HCP] | 89 <u>Drug Related Products</u> | PERRIGO CO. [PRGO] |
| 70 <u>REIT - Hotel/Motel</u> | HOST HOTELS & RESORTS INC. [HST] | 90 <u>Drugs - Generic</u> | MYLAN INC. [MYL] |
| 71 <u>REIT - Industrial</u> | PUBLIC STORAGE [PSA] | 91 <u>Health Care Plans</u> | UNITEDHEALTH GROUP INC. [UNH] |
| 72 <u>REIT - Office</u> | BOSTON PROPERTIES INC. [BXP] | 92 <u>Home Health Care</u> | LINCARE HOLDINGS INC. [LNCR] |
| 73 <u>REIT - Residential</u> | EQUITY RESIDENTIAL [EQR] | 93 <u>Hospitals</u> | TENET HEALTHCARE CORP. [THC] |
| 74 <u>REIT - Retail</u> | SIMON PROPERTY GROUP INC. [SPG] | 94 <u>Long-Term Care Facilities</u> | EMERITUS CORP. [ESC] |
| 75 <u>Real Estate Development</u> | THE ST. JOE COMPANY [JOE] | 95 <u>Medical Appliances & Equipment</u> | MEDTRONIC INC. [MDT] |
| 76 <u>Regional - Mid-Atlantic Banks</u> | BB & T CORP. [BBT] | 96 <u>Medical Instruments & Supplies</u> | BAXTER INTERNATIONAL INC. [BAX] |
| 77 <u>Regional - Midwest Banks</u> | US BANCORP [USB] | 97 <u>Medical Laboratories</u> | QUEST DIAGNOSTICS |

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| & Research | INC. [DGX] |
| 98 <u>Medical Practitioners</u> | TRANSCEND SERVICES INC. [TRCR] |
| 99 <u>Specialized Health Services</u> | DAVITA INC. [DVA] |
| INDUSTRIAL GOODS | |
| 100 <u>Aerospace/Defense - Major Diversified</u> | BOEING CO. [BA] |
| 101 <u>Aerospace/Defense Products & Services</u> | HONEYWELL INTERNATIONAL INC. [HON] |
| 102 <u>Cement</u> | CRH PLC [CRH] |
| 103 <u>Diversified Machinery</u> | ILLINOIS TOOL WORKS INC. [ITW] |
| 104 <u>Farm & Construction Machinery</u> | CATERPILLAR INC. [CT] |
| 105 <u>General Building Materials</u> | VULCAN MATERIALS CO. [VMC] |
| 106 <u>General Contractors</u> | EMCOR GROUP INC. [EME] |
| 107 <u>Heavy Construction</u> | MCDERMOTT INTERNATIONAL INC. [MDR] |
| 108 <u>Industrial Electrical Equipment</u> | EATON CORPORATION [ETN] |
| 109 <u>Industrial Equipment & Components</u> | EMERSON ELECTRIC CO. [EMR] |
| 110 <u>Lumber, Wood Production</u> | WEYERHAEUSER CO. [WY] |
| 111 <u>Machine Tools & Accessories</u> | STANLEY WORKS [SWK] |
| 112 <u>Manufactured Housing</u> | SKYLINE CORP [SKY] |
| 113 <u>Metal Fabrication</u> | PRECISION CASTPARTS CORP. [PCP] |
| 114 <u>Pollution & Treatment Controls</u> | DONALDSON COMPANY INC. [DCI] |
| 115 <u>Residential Construction</u> | NVR INC. [NVR] |
| 116 <u>Small Tools &</u> | THE BLACK & |

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| <u>Accessories</u> | DECKER CORP. [BDK] |
| 117 <u>Textile Industrial</u> | MOHAWK INDUSTRIES INC. [MHK] |
| 118 <u>Waste Management</u> | WASTE MANAGEMENT INC. [WM] |
| SERVICES | |
| 119 <u>Advertising Agencies</u> | OMNICOM GROUP INC. [OMC] |
| 120 <u>Air Delivery & Freight Services</u> | FEDEX CORP. [FDX] |
| 121 <u>Air Services, Other</u> | BRISTOW GROUP INC. [BRS] |
| 122 <u>Apparel Stores</u> | GAP INC. [GPS] |
| 123 <u>Auto Dealerships</u> | CARMAX INC. [KMX] |
| 124 <u>Auto Parts Stores</u> | AUTOZONE INC. [AZO] |
| 125 <u>Auto Parts Wholesale</u> | GENUINE PARTS CO. [GPC] |
| 126 <u>Basic Materials Wholesale</u> | AM CASTLE & CO. [CAS] |
| 127 <u>Broadcasting - Radio</u> | SIRIUS XM RADIO INC. [SIRI] |
| 128 <u>Broadcasting - TV</u> | ROGERS COMMUNICATIONS INC. [RCI] |
| 129 <u>Business Services</u> | IRON MOUNTAIN INC. [IRM] |
| 130 <u>CATV Systems</u> | COMCAST CORP. [CMCSA] |
| 131 <u>Catalog & Mail Order Houses</u> | AMAZON.COM INC. [AMZN] |
| 132 <u>Computers Wholesale</u> | INGRAM MICRO INC. [IM] |
| 133 <u>Consumer Services</u> | MONRO MUFFLER BRAKE INC. [MNRO] |
| 134 <u>Department Stores</u> | THE TJX COMPANIES INC. [TJX] |
| 135 <u>Discount, Variety Stores</u> | WAL-MART STORES INC. [WMT] |

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| 136 <u>Drug Stores</u> | CVS CAREMARK CORP. [CVS] | 157 <u>Personal Services</u> | H&R BLOCK INC. [HRB] |
| 137 <u>Drugs Wholesale</u> | MCKESSON CORP. [MCK] | 158 <u>Publishing - Books</u> | THE MCGRAW-HILL CO. INC. [MHP] |
| 138 <u>Education & Training Services</u> | DEVRY INC. [DV] | 159 <u>Publishing - Newspapers</u> | WASHINGTON POST CO. [WPO] |
| 139 <u>Electronics Stores</u> | BEST BUY CO. INC. [BBY] | 160 <u>Publishing - Periodicals</u> | MEREDITH CORP. [MDP] |
| 140 <u>Electronics Wholesale</u> | AVNET INC. [AVT] | 161 <u>Railroads</u> | BURLINGTON NORTHERN SANTA FE CORP. [BNI] |
| 141 <u>Entertainment - Diversified</u> | WALT DISNEY CO. [DIS] | 162 <u>Regional Airlines</u> | SOUTHWEST AIRLINES CO. [LUV] |
| 142 <u>Food Wholesale</u> | SYSCO CORP. [SYY] | 163 <u>Rental & Leasing Services</u> | RYDER SYSTEM INC. [R] |
| 143 <u>Gaming Activities</u> | BALLY TECHNOLOGIES INC. [BYI] | 164 <u>Research Services</u> | PAREXEL INTL CORP. [PRXL] |
| 144 <u>General Entertainment</u> | CARNIVAL CORP. [CCL] | 165 <u>Resorts & Casinos</u> | MGM MIRAGE [MGM] |
| 145 <u>Grocery Stores</u> | KROGER CO. [KR] | 166 <u>Restaurants</u> | MCDONALD'S CORP. [MCD] |
| 146 <u>Home Furnishing Stores</u> | WILLIAMS-SONOMA INC. [WSM] | 167 <u>Security & Protection Services</u> | GEO GROUP INC. [GEO] |
| 147 <u>Home Improvement Stores</u> | THE HOME DEPOT INC. [HD] | 168 <u>Shipping</u> | TIDEWATER INC. [TDW] |
| 148 <u>Industrial Equipment Wholesale</u> | W.W. GRAINGER INC. [GWW] | 169 <u>Specialty Eateries</u> | STARBUCKS CORP. [SBUX] |
| 149 <u>Jewelry Stores</u> | TIFFANY & CO. [TIF] | 170 <u>Specialty Retail, Other</u> | STAPLES INC. [SPLS] |
| 150 <u>Lodging</u> | STARWOOD HOTELS & RESORTS WORLDWIDE INC. [HOT] | 171 <u>Sporting Activities</u> | SPEEDWAY MOTORSPORTS INC. [TRK] |
| 151 <u>Major Airlines</u> | AMR CORP. [AMR] | 172 <u>Sporting Goods Stores</u> | HIBBETT SPORTS INC. [HIBB] |
| 152 <u>Management Services</u> | EXPRESS SCRIPTS INC. [ESRX] | 173 <u>Staffing & Outsourcing Services</u> | PAYCHEX INC. [PAYX] |
| 153 <u>Marketing Services</u> | VALASSIS COMMUNICATIONS INC. [VCI] | 174 <u>Technical Services</u> | JACOBS ENGINEERING GROUP INC. [JEC] |
| 154 <u>Medical Equipment Wholesale</u> | HENRY SCHEIN INC. [HSIC] | 175 <u>Trucking</u> | JB HUNT TRANSPORT SERVICES INC. [JBHT] |
| 155 <u>Movie Production, Theaters</u> | MARVEL ENTERTAINMENT INC. [MVL] | 176 <u>Wholesale, Other</u> | VINA CONCHA Y TORO S.A. [VCO] |
| 156 <u>Music & Video Stores</u> | BLOCKBUSTER INC. [BBI] | TECHNOLOGY | |

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| 177 <u>Application Software</u> | MICROSOFT CORP. [MSFT] |
| 178 <u>Business Software & Services</u> | AUTOMATIC DATA PROCESSING INC. [ADP] |
| 179 <u>Communication Equipment</u> | NOKIA CORP. [NOK] |
| 180 <u>Computer Based Systems</u> | ADAPTEC INC. [ADPT] |
| 181 <u>Computer Peripherals</u> | LEXMARK INTERNATIONAL INC. [LXK] |
| 182 <u>Data Storage Devices</u> | EMC CORP. [EMC] |
| 183 <u>Diversified Communication Services</u> | TELECOM ARGENTINA S A [TEO] |
| 184 <u>Diversified Computer Systems</u> | INTERNATIONAL BUSINESS MACHINES CORP. [IBM] |
| 185 <u>Diversified Electronics</u> | KYOCERA CORP. [KYO] |
| 186 <u>Healthcare Information Services</u> | CERNER CORP. [CERN] |
| 187 <u>Information & Delivery Services</u> | DUN & BRADSTREET CORP. [DNB] |
| 188 <u>Information Technology Services</u> | COMPUTER SCIENCES CORPORATION [CSC] |
| 189 <u>Internet Information Providers</u> | YAHOO! INC. [YHOO] |
| 190 <u>Internet Service Providers</u> | EASYLENK SERVICES INTERNATIONAL CORP. [ESIC] |
| 191 <u>Internet Software & Services</u> | CGI GROUP INC. [GIB] |
| 192 <u>Long Distance Carriers</u> | TELEFONOS DE MEXICO, S.A.B. DE C.V. [TMX] |
| 193 <u>Multimedia & Graphics Software</u> | ACTIVISION BLIZZARD INC. [ATVI] |
| 194 <u>Networking &</u> | CISCO SYSTEMS INC. |

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| <u>Communication</u> | [CSCO] |
| 195 <u>Devices</u> | |
| 195 <u>Personal Computers</u> | APPLE INC. [AAPL] |
| 196 <u>Printed Circuit Boards</u> | FLEXTRONICS INTERNATIONAL LTD. [FLEX] |
| 197 <u>Processing Systems & Products</u> | POLYCOM INC. [PLCM] |
| 198 <u>Scientific & Technical Instruments</u> | THERMO FISHER SCIENTIFIC INC. [TMO] |
| 199 <u>Security Software & Services</u> | SYMANTEC CORP. [SYMC] |
| 200 <u>Semiconductor - Broad Line</u> | INTEL CORP. [INTC] |
| 201 <u>Semiconductor - Integrated Circuits</u> | QUALCOMM INC. [QCOM] |
| 202 <u>Semiconductor - Specialized</u> | XILINX INC. [XLNX] |
| 203 <u>Semiconductor Equipment & Materials</u> | APPLIED MATERIALS INC. [AMAT] |
| 204 <u>Semiconductor-Memory Chips</u> | MICRON TECHNOLOGY INC. [MU] |
| 205 <u>Technical & System Software</u> | AUTODESK INC. [ADSK] |
| 206 <u>Telecom Services - Domestic</u> | AT&T INC. [T] |
| 207 <u>Telecom Services - Foreign</u> | NIPPON TELEGRAPH & TELEPHONE CORP. [NTT] |
| 208 <u>Wireless Communications</u> | CHINA MOBILE LIMITED [CHL] |
| UTILITIES | |
| 209 <u>Diversified Utilities</u> | EXELON CORP. [EXC] |
| 210 <u>Electric Utilities</u> | SOUTHERN COMPANY [SO] |
| 211 <u>Foreign Utilities</u> | ENERSIS S.A. [ENI] |
| 212 <u>Gas Utilities</u> | TRANSCANADA CORP. [TRP] |
| 213 <u>Water Utilities</u> | AQUA AMERICA INC. [WTR] |

TABLE 3. Market Indicators

Source: YahooFinance

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| S&P | S&P 500's price changes |
| DJI | Dow Jones Industrial's price changes |
| DJT | Dow Jones Transportation's price changes |
| DJU | Dow Jones Utility's price changes |

TABLE 4. Market Sentiment Indicators

Source: YahooFinance

| | |
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| VIX | CBOE Volatility Index changes |
| VXO | CBOE OEX Volatility Index |

TABLE 5. Institutional Investor

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| BEN | FRANKLIN RESOURCES INC. |
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TABLE 6. Politics Indicators

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| Election | Presidential Election day | White House |
| Party | Party: Republican or Democratic | Wikipedia |

TABLE 7. Business Cycles

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|--------------|---|
| Tech crash | Technological Crash 3/24/2000-10/9/2002 |
| Current bear | Current bear 10/9/2007-11/16/2009 |

TABLE 8. Calendar anomalies

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| Mon | Monday |
| Wed | Wednesday |
| Thurs | Thursday |
| Fri | Friday |
| W1 | First week |
| W3 | Third week |
| W4 | Fourth week |
| W5 | Fifth week |
| Jan | January |
| Feb | February |

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| Mar | March |
| Apr | April |
| May | May |
| June | June |
| July | July |
| August | August |
| Oct | October |
| Nov | November |
| Dec | December |
| pHoliday | Pre holiday |

